



Press release

Clamart, 12 November 2003



### **Revenues on September 30, 2003**

During the first 9 months of the fiscal year, the turnover of the CS Communication & Systèmes Group has reached €253 million in decrease of 9%, at comparable exchange rates and perimeter. The third quarter turnover reaches €76.5 million, in decrease of 14%, at comparable exchange rates and perimeter.

For the full fiscal year, the turnover should approximately reach € 350 million. Moreover the Group maintains its objective of consolidation of its operational profitability.

CS is now oriented on design, integration and operation of critical systems, scientific and technical applications and IT infrastructures. During the last semesters, CS has, in priority, been, focusing on the optimization of its processus, costs and structures control and the continuing reduction of its debt.

CS is now starting an intense programme of commercial efficiency improvement. Organised around strategic sectors and clients, CS wishes to better take into consideration the needs and requirements of its clients.

“Despite a persisting unfavourable economic situation, CS is in order of battle to take advantage of a market recovery when it will occur” stated Gérard Jousset, CS’s CEO.

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CS's CEO is Gérard Jousset. The company is a major player in the business of integrating and running secure communications infrastructure systems and scientific and technical applications. CS is listed on the Paris stock exchange and is included in the NextEconomy and MID CAC indices (Euroclear code 7896).

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